



Location for this position:

Rowmark
5409 Hamlet Dr.
Findlay, Ohio 45840
www.rowmarkllc.com

Title: (Senior) Financial Analyst

Reports To: Controller

Primary Purpose: Emphasis on financial statement preparation, reporting and analysis; ad-hoc reporting and related analysis; develop and implement standard costs for all components of inventory; Design and implement proactive cost accounting policies and procedures; analyze and reconcile general ledger and perpetual inventory variances; forecasting and pro-forma modeling; coordination of the budgeting and planning processes; compliance reporting; and assistance with audit preparation.

Expected Attributes of Employees:

- Exhibit a positive attitude.
- Show personal drive, ambition, and ownership of work.
- Ability to make sound decisions with little direction.
- Demonstrate a high degree of integrity, honesty and trustworthiness.
- Establish personal and professional goals.
- Balance issues emotionally and objectively.
- Communicate at the most direct level.
- Maintain a strong work ethic and inspire others.
- Empathize with other employee concerns.

Qualifications:

- Bachelor's degree in Accounting/Finance
- Previous (3-5+ years) of related accounting experience, in a manufacturing environment preferred.
- Thorough understanding of financial statements and their inter-working relationships as well as cost accounting principles.
- Excellent analytical, deductive reasoning and critical thinking skills.
- Strong knowledge and experience with Microsoft Excel and MS Office applications.
- Experience with accounting software and integrated ERP systems.
- Effective communicator through both verbal and written means.
- Ability to work in a fast-paced, interactive work environment

Primary Duties & Responsibilities:

- Assist with the month-end close and financial reporting process.
 - Execute monthly accounting close procedures and deliverables (journal entries, reconciliations, reports) in compliance with GAAP.
 - Prepare consolidated and divisional financial statements and related reports.



- Perform comprehensive analysis of results, and document findings and explanations relative to identified items.
 - Develop, implement, and administer standard costs for all components of inventory for all U.S. divisions including purchased products, direct labor, and overhead rates.
 - Design and implement proactive cost accounting policies and procedures.
 - Review new part records to ensure proper setup in ERP system.
 - Analyze and monitor variances between actual costs and standard costs to ensure the most appropriate costing of total inventory.
 - Analyze and reconcile variances between the general ledger and the perpetual inventory balances.
 - Assist with the planning and preparation phases for the annual operating budget.
 - Administer budget instructions, guidelines, and templates to each individual department manager to assist with their portion of the budgeting process.
 - Provide assistance to individual managers during the budgeting process, including requested historical information.
 - Assist the sales staff in the development of the customer sales quotas for the coming year.
 - Compile projected cost information to support estimates needed for the completion of the operating budget.
 - Prepare monthly Budget-to-Actual reporting and analysis.
 - Conduct monthly business unit meetings on financial operating results in terms of profitability, performance against budget, and other matters that impact operating effectiveness
 - Provide detail to department managers and gather action plans for identified areas of concern.
 - Communicate areas of concern and action plans to management as appropriate.
 - Assist with the preparation process for the year-end audit and interface with the external auditors to provide requested information or support when needed.
 - Prepare monthly sales and margin reports by division.
 - Prepare trend analysis reports, forecasts, and pro-forma modeling for any of the business units as requested.
 - Prepare ad hoc reporting and requests from management or other areas, as appropriate.
 - Assist with special project preparation or implementation, as assigned.
 - Assist with compiling appropriate information for completion of the annual consolidated tax returns.
 - Perform all other tasks as assigned.
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At Rowmark, we are passionate about making our customers look great!

We proudly manufacture, market and distribute of a wide array of innovative and quality products for our customers primarily in the awards, recognition and signage markets.

Founded in 1997, our company has developed into the leader in the markets we serve. Our state-of-the-art manufacturing, warehousing and distribution systems continue to be keys to our success.

Rowmark's family of companies is headquartered in Findlay, Ohio, where it manufactures its plastic sheet materials in a new 88,000 square foot facility. Our extensive product line of sheet materials are distributed in over 80 countries around the world.



Rowmark also owns and operates a separate lamination and film business unit in Trenton, NC as well as an additional customer service/distribution centers located in Belgium and Australia. In October 2013, our company partnered with Bertram Capital, staging us for major growth.

We have recently joined forces with several very successful domestic distributors (Johnson Plastics, LaserBits and Bur-Lane), leading to our introduction of Johnson Plastics Plus in 2017 as the leading supplier/distributor to our customers in the engraving, sign-making, awards/recognition, industrial, hospitality, hobby markets. As part of the Rowmark family of companies, Johnson Plastics Plus strives to provide world class service to our customers every day with eleven distributions points throughout the United States.

Rowmark is an Equal Opportunity Employer that values our employees and offers a competitive pay and benefits package, an encouraging, supportive environment with training, professional development, recognition programs and career growth opportunities. Our benefits include profit-sharing, medical, dental, vision, 401(k), life insurance, flexible spending account options, short-term and long-term disability, vacation and paid company holidays.

We believe that people have always been and will continue to drive the success of our company. If this sounds like the opportunity for you, we invite you to submit your name for consideration.

Please send resume and salary requirements to: kwinner@rowmark.com